

# Introduction to Econometrics

## Chapter 5

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# 5 Multiple regression analysis with qualitative information

5.1 Introduction of qualitative information in econometric models

5.2 A single dummy independent variable

5.3 Multiple categories for an attribute

5.4 Several attributes

5.5 Interactions involving dummy variables

5.6 Testing structural changes

Exercises

# 5.1 Introduction of qualitative information in econometric models

5 Multiple regression analysis with qualitative information

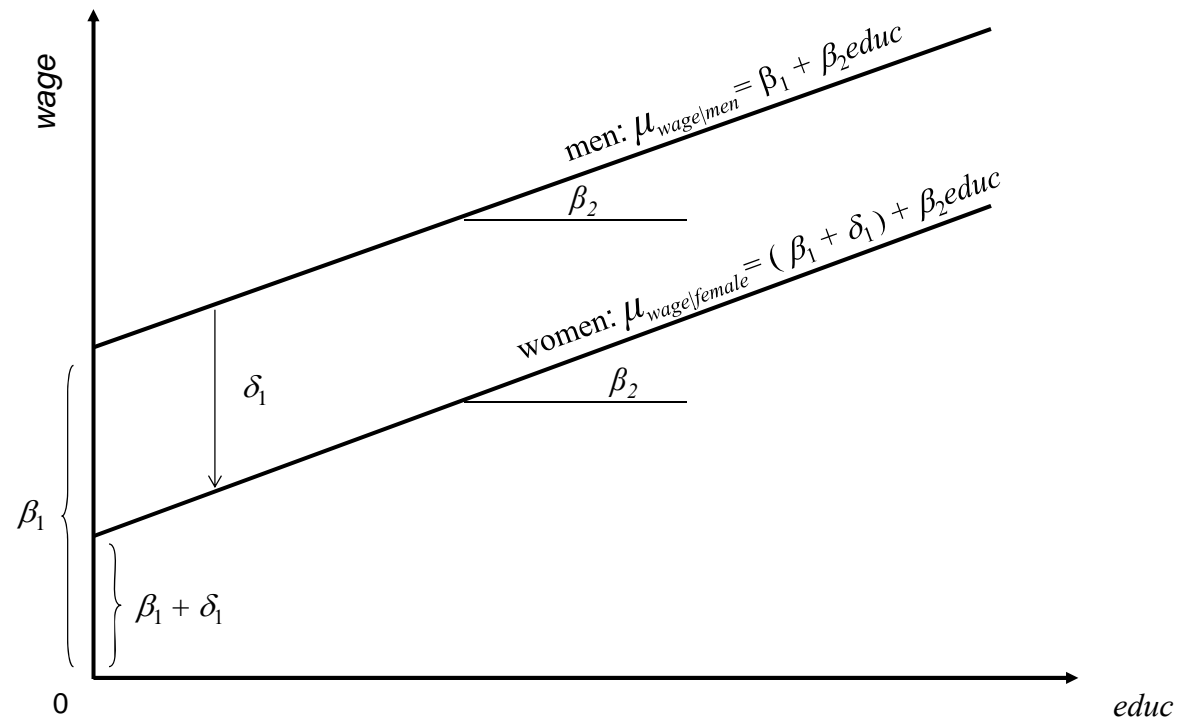


FIGURE 5.1. Same slope, different intercept.

## 5.2 A single dummy independent variable

EXAMPLE 5.1 Is there wage discrimination against women in Spain?  
(file wage02sp)

$$\ln(\text{wage}) = \beta_1 + \delta_1 \text{female} + \beta_2 \text{educ} + u$$

$$\widehat{\ln(\text{wage})} = 1.731 - 0.307 \text{female} + 0.0548 \text{educ}$$

(0.026)            (0.022)                            (0.0025)

$$RSS = 393 \quad R^2 = 0.243 \quad n = 2000$$

$$H_0 : \delta_1 = 0$$

$$H_1 : \delta_1 < 0$$

$$t = \frac{-0.3070}{0.0216} = -14.26$$

Percentage difference in hourly wage between men and women

$$= 100 \times (e^{0.307} - 1) = 35.9\%$$

## 5.2 A single dummy independent variable

EXAMPLE 5.2 Analysis of the relation between market capitalization and book value: the role of ibex35 (file bolmad11)

$$\ln(\text{marketcap}) = \beta_1 + \delta_1 \text{ibex35} + \beta_2 \ln(\text{bookvalue}) + u$$

$$\widehat{\ln(\text{marketcap})} = \underset{(0.243)}{1.784} + \underset{(0.179)}{0.690} \text{ibex35} + \underset{(0.037)}{0.675} \ln(\text{bookvalue})$$

$$RSS = 35.672 \quad R^2 = 0.893 \quad n = 92$$

$$H_0 : \delta_1 = 0$$

$$H_1 : \delta_1 > 0$$

$$t = \frac{0.690}{0.179} = 3.85$$

$$\text{Percentage difference} = 100 \times (e^{0.690} - 1) = 99.4\%$$

$$H_0 : \beta_2 = 0$$

$$H_1 : \beta_2 \neq 0$$

$$t = \frac{0.675}{0.037} = 18$$

## 5.2 A single dummy independent variable

EXAMPLE 5.3 Do people living in urban areas spend more on fish than people living in rural areas? (file demand)

$$\ln(\mathit{fish}) = \beta_1 + \delta_1 \mathit{urban} + \beta_2 \ln(\mathit{inc}) + u$$

$$\widehat{\ln(\mathit{fish})} = -\underset{(0.511)}{6.375} + \underset{(0.055)}{0.140} \mathit{urban} + \underset{(0.070)}{1.313} \ln(\mathit{inc})$$

$$RSS = 1.131 \quad R^2 = 0.904 \quad n = 40$$

$$H_0 : \delta_1 = 0$$

$$H_1 : \delta_1 > 0$$

$$t = \frac{0.140}{0.055} = 2.55$$

## 5.3 Multiple categories for an attribute

### *Dummy variable trap*

*Example*

$$\ln(\text{wage}) = \beta_1 + \theta_0 \text{small} + \theta_1 \text{medium} + \theta_2 \text{large} + \beta_2 \text{educ} + u$$

$$\mathbf{X} = \begin{bmatrix} 1 & 1 & 0 & 0 & \text{educ}_1 \\ 1 & 1 & 0 & 0 & \text{educ}_2 \\ 1 & 0 & 1 & 0 & \text{educ}_3 \\ 1 & 0 & 1 & 0 & \text{educ}_4 \\ 1 & 0 & 0 & 1 & \text{educ}_5 \\ 1 & 0 & 0 & 1 & \text{educ}_6 \end{bmatrix}$$

Solutions:

$$\ln(\text{wage}) = \beta_1 + \theta_1 \text{medium} + \theta_2 \text{large} + \beta_2 \text{educ} + u$$

$$\ln(\text{wage}) = \theta_0 \text{small} + \theta_1 \text{medium} + \theta_2 \text{large} + \beta_2 \text{educ} + u$$

## 5.3 Multiple categories for an attribute

EXAMPLE 5.4 Does firm size influence wage determination? (file wage02sp)

$$\ln(\text{wage}) = \beta_1 + \theta_1 \text{medium} + \theta_2 \text{large} + \beta_2 \text{educ} + u$$

$$\widehat{\ln(\text{wage})} = 1.566 + 0.281 \text{medium} + 0.162 \text{large} + 0.0480 \text{educ}$$

(0.027)      (0.025)                      (0.024)                      (0.0025)

$$RSS = 406 \quad R^2 = 0.218 \quad n = 2000$$

$$H_0 : \theta_1 = \theta_2 = 0$$

$$H_1 : H_0 \text{ is not true}$$

$$\ln(\text{wage}) = \beta_1 + \beta_2 \text{educ} + u$$

$$\widehat{\ln(\text{wage})} = 1.657 + 0.0525 \text{educ}$$

(0.026)                      (0.0026)

$$RSS = 433 \quad R^2 = 0.166 \quad n = 2000$$

$$F = \frac{[RSS_R - RSS_{UR}] / q}{RSS_{UR} / (n - k)} = \frac{[433 - 406] / 2}{406 / (2000 - 4)} = 66.4$$



## 5.3 Multiple categories for an attribute

EXAMPLE 5.5 In the case of Lydia E. Pinkham, are the time dummy variables introduced significant individually or jointly? (file pinkham)

$$sales_t = \beta_1 + \beta_2 advexp_t + \beta_3 sales_{t-1} + \beta_4 d1_t + \beta_5 d2_t + \beta_6 d3_t + u_t$$

$$\widehat{sales}_t = \underset{(96.3)}{254.6} + \underset{(0.136)}{0.5345} advexp_t + \underset{(0.0814)}{0.6073} sales_{t-1} - \underset{(89)}{133.35} d1_t + \underset{(67)}{216.84} d2_t - \underset{(67)}{202.50} d3_t$$

$$R^2 = 0.929 \quad n = 53$$

$$\begin{cases} H_0 : \theta_i = 0 \\ H_1 : \theta_i \neq 0 \end{cases} \quad i = 1, 2, 3$$

$$t_{\hat{\theta}_1} = \frac{-133.35}{89} = -1.50$$

$$t_{\hat{\theta}_2} = \frac{216.84}{67} = 3.22$$

$$t_{\hat{\theta}_3} = \frac{-202.50}{67} = -3.02$$

$$\begin{cases} H_0 : \theta_1 = \theta_2 = \theta_3 = 0 \\ H_1 : H_0 \text{ is not true} \end{cases}$$

$$F = \frac{(R_{UR}^2 - R_R^2) / q}{(1 - R_{UR}^2) / (n - k)} = \frac{(0.9290 - 0.8770) / 3}{(1 - 0.9290) / (53 - 6)} = 11.47$$

## 5.4 Several attributes

EXAMPLE 5.6 The influence of gender and length of the workday on wage determination (file wage06sp)

$$\ln(\text{wage}) = \beta_1 + \delta_1 \text{female} + \phi_1 \text{partime} + \beta_2 \text{educ} + u$$

$$\widehat{\ln(\text{wage})} = \underset{(0.026)}{2.006} - \underset{(0.021)}{0.233} \text{female} - \underset{(0.027)}{0.087} \text{partime} + \underset{(0.0023)}{0.0531} \text{educ}$$

$$RSS = 365 \quad R^2 = 0.235 \quad n = 2000$$

EXAMPLE 5.7 Trying to explain the absence from work in the company Buenosaires (file absent)

$$\text{absent} = \beta_1 + \delta_1 \text{bluecoll} + \phi_1 \text{male} + \beta_2 \text{age} + \beta_3 \text{tenure} + \beta_4 \text{wage} + u$$

$$\widehat{\text{absent}} = \underset{(1.640)}{12.444} + \underset{(0.669)}{0.968} \text{bluecoll} + \underset{(0.712)}{2.049} \text{male} - \underset{(0.047)}{0.037} \text{age} - \underset{(0.065)}{0.151} \text{tenure} - \underset{(0.007)}{0.044} \text{wage}$$

$$RSS = 161.95 \quad R^2 = 0.760 \quad n = 48$$

$$H_0 : \delta_1 = 0 \quad H_1 : \delta_1 \neq 0$$

$$H_0 : \delta_1 = 0 \quad H_1 : \delta_1 > 0$$

$$t = \frac{0.968}{0.669} = 1.45$$

$$H_0 : \phi_1 = 0 \quad H_1 : \phi_1 \neq 0$$

$$t = \frac{2.049}{0.712} = 2.88$$

## 5.4 Several attributes

EXAMPLE 5.8 Size of firm and gender in determining wage (file wage02sp)

$$\ln(\text{wage}) = \beta_1 + \delta_1 \text{female} + \theta_1 \text{medium} + \theta_2 \text{large} + \beta_2 \text{educ} + u$$

$$H_0 : \delta_1 = \theta_1 = \theta_2 = 0$$

$$H_1 : H_0 \text{ is not true}$$

$$\widehat{\ln(\text{wage})} = \underset{(0.026)}{1.639} - \underset{(0.021)}{0.327} \text{female} + \underset{(0.023)}{0.308} \text{medium} + \underset{(0.023)}{0.168} \text{large} + \underset{(0.0024)}{0.0499} \text{educ}$$

$$RSS = 361 \quad R^2 = 0.305 \quad n = 2000$$

$$F = \frac{[RSS_R - RSS_{UR}] / q}{RSS_{UR} / (n - k)} = \frac{[433 - 361] / 3}{361 / (2000 - 5)} = 133$$

## 5.5 Interactions involving dummy variables

EXAMPLE 5.9 Is the interaction between females and part-time work significant? (file wage06sp)

$$\ln(\text{wage}) = \beta_1 + \delta_1 \text{female} + \phi_1 \text{partime} + \varphi_1 \text{female} \times \text{partime} + \beta_2 \text{educ} + u$$

$$\widehat{\ln(\text{wage})} = \underset{(0.026)}{2.007} - \underset{(0.022)}{0.259} \text{female} - \underset{(0.047)}{0.198} \text{partime} + \underset{(0.058)}{0.167} \text{female} \times \text{partime} + \underset{(0.0024)}{0.0538} \text{educ}$$

$$RSS = 363 \quad R^2 = 0.238 \quad n = 2000$$

$$H_0 : \varphi_1 = 0$$

$$H_1 : \varphi_1 \neq 0$$

$$t = \frac{0.167}{0.058} = 2.89$$

## 5.5 Interactions involving dummy variables

EXAMPLE 5.10 Do small firms discriminate against women more or less than larger firms? (file wage02sp)

$$\ln(\text{wage}) = \beta_1 + \delta_1 \text{female} + \theta_1 \text{medium} + \theta_2 \text{large} \\ + \varphi_1 \text{female} \times \text{medium} + \varphi_2 \text{female} \times \text{large} + \beta_2 \text{educ} + u$$

$$\widehat{\ln(\text{wage})} = 1.624 - 0.262 \text{female} + 0.361 \text{medium} + 0.179 \text{large} \\ - 0.159 \text{female} \times \text{medium} - 0.043 \text{female} \times \text{large} + 0.0497 \text{educ}$$

(0.027)      (0.034)      (0.028)      (0.027)  
(0.050)      (0.051)      (0.0024)

$$RSS = 359 \quad R^2 = 0.308 \quad n = 2000$$

$$H_0 : \varphi_1 = \varphi_2 = 0$$

$$H_1 : H_0 \text{ is not true}$$

$$F = \frac{[RSS_R - RSS_{UR}] / q}{RSS_{UR} / (n - k)} = \frac{[361 - 359] / 2}{359 / (2000 - 7)} = 5.55$$

# 5.5 Interactions involving dummy variables

5 Multiple regression analysis with qualitative information

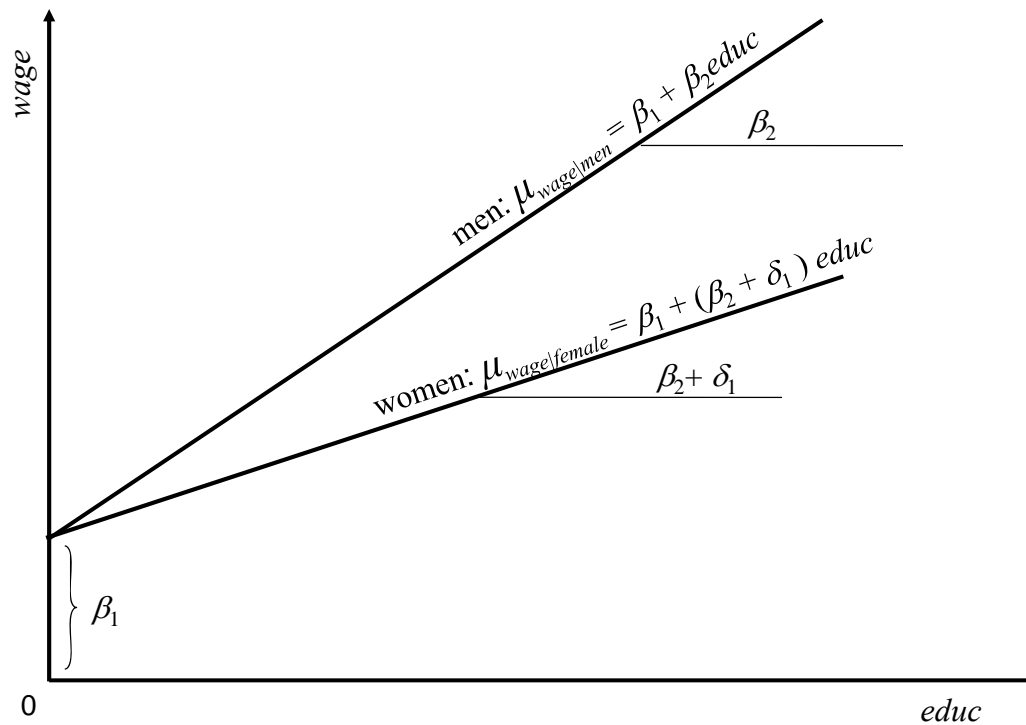


FIGURE 5.2. Different slope, same intercept.

## 5.5 Interactions involving dummy variable

EXAMPLE 5.11 Is the return to education for males greater than for females?  
(file wage02sp)

$$wage = \beta_1 + \beta_2 educ + \delta_1 female \times educ + u$$

$$\widehat{\ln(wage)} = 1.640 + 0.0632 educ - 0.0274 educ \times female$$

(0.025)            (0.0026)            (0.0021)

$$RSS = 400 \quad R^2 = 0.229 \quad n = 2000$$

$$H_0 : \delta_1 = 0$$

$$H_1 : \delta_1 < 0$$

$$t = -\frac{0.0274}{0.0021} = -12.81$$

## 5.6 Testing structural changes

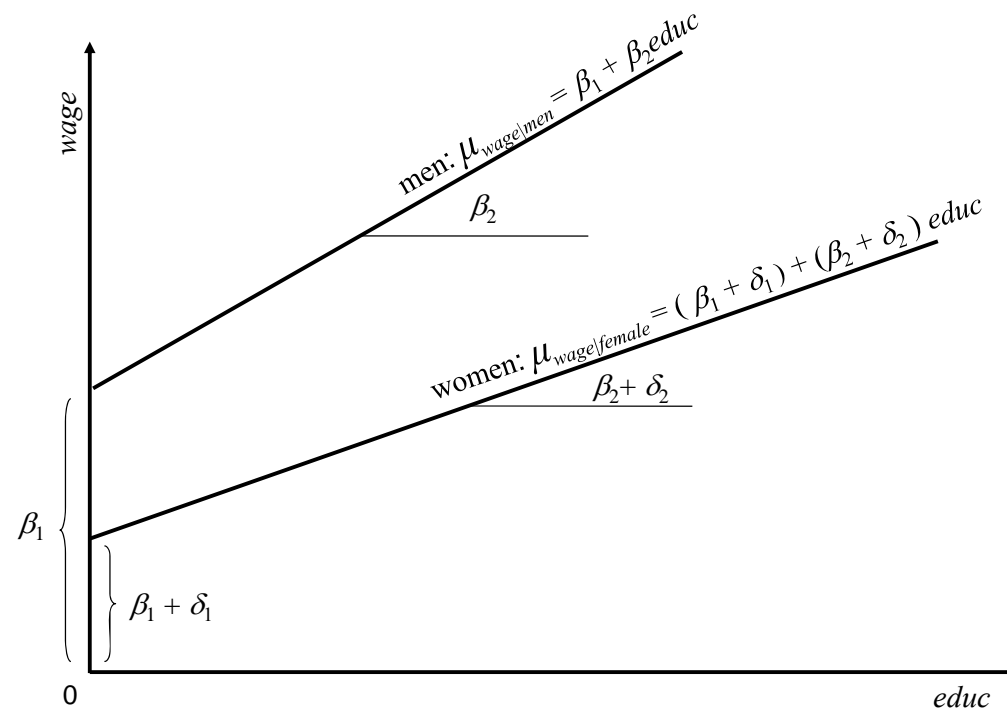


FIGURE 5.3. Different slope, different intercept.



## 5.6 Testing structural changes

EXAMPLE 5.12 Is the wage equation valid for both men and women?  
(file wage02sp)

$$wage = \beta_1 + \delta_1 female + \beta_2 educ + \delta_2 female \times educ + u$$

$$H_0 : \delta_1 = \delta_2 = 0$$

$$H_1 : H_0 \text{ is not true}$$

$$\widehat{\ln(wage)} = 1.739 - 0.3319 female + 0.0539 educ - 0.0027 educ \times female$$

(0.030)            (0.0546)            (0.0030)            (0.0054)

$$RSS = 393 \quad R^2 = 0.243 \quad n = 2000$$

$$\widehat{\ln(wage)} = 1.657 + 0.0525 educ$$

(0.026)            (0.0026)

$$RSS = 433 \quad R^2 = 0.166 \quad n = 2000$$

$$F = \frac{[RSS_R - RSS_{UR}] / q}{RSS_{UR} / (n - k)} = \frac{[433 - 393] / 2}{393 / (2000 - 4)} = 102$$

## 5.6 Testing structural changes

EXAMPLE 5.13 Would urban consumers have the same pattern of behavior as rural consumers regarding expenditure on fish? (file demand)

$$\ln(\text{fish}) = \beta_1 + \delta_1 \text{urban} + \beta_2 \ln(\text{inc}) + \delta_2 \ln(\text{inc}) \times \text{urban} + u$$

$$H_0 : \delta_1 = \delta_2 = 0$$

$$H_1 : H_0 \text{ is not true}$$

$$\ln(\text{fish}) = \beta_1 + \beta_2 \ln(\text{inc}) + u$$

$$\widehat{\ln(\text{fish})} = -6.551 + 0.678 \text{urban} + 1.337 \ln(\text{inc}) - 0.075 \ln(\text{inc}) \times \text{urban}$$

(0.627)      (1.095)      (0.087)      (0.152)

$$RSS = 1.123 \quad R^2 = 0.904 \quad n = 40$$

$$\widehat{\ln(\text{fish})} = -6.224 + 1.302 \ln(\text{inc})$$

(0.542)      (0.075)

$$RSS = 1.325 \quad R^2 = 0.887 \quad n = 40$$

$$F = \frac{[RSS_R - RSS_{UR}] / q}{RSS_{UR} / (n - k)} = \frac{[1.325 - 1.123] / 2}{1.123 / (40 - 4)} = 3.24$$

## 5.6 Testing structural changes

EXAMPLE 5.14 Has the productive structure of Spanish regions changed? (file prodsp )

$$\ln(q) = \gamma_1 + \alpha_1 \ln(k) + \beta_1 \ln(l) + \gamma_2 y_{2008} + \alpha_2 y_{2008} \times \ln(k) + \beta_2 y_{2008} \times \ln(l) + u$$

$$\varepsilon_{Q/K(1995)} = \frac{\partial \ln(Q)}{\partial \ln(K)} = \alpha_1 \quad \varepsilon_{Q/K(2008)} = \frac{\partial \ln(Q)}{\partial \ln(K)} = \alpha_1 + \alpha_2$$

$$\varepsilon_{Q/L(1995)} = \frac{\partial \ln(L)}{\partial \ln(K)} = \beta_1 \quad \varepsilon_{Q/L(2008)} = \frac{\partial \ln(L)}{\partial \ln(K)} = \beta_1 + \beta_2$$

$$PEF(1995) = \gamma_1 \quad PEF(2008) = \gamma_1 + \gamma_2$$

$$H_0 : \gamma_2 = \alpha_2 = \beta_2 \quad H_1 : H_0 \text{ is not true}$$

$$\ln(q) = \gamma_1 + \alpha_1 \ln(k) + \beta_1 \ln(l) + u$$

$$\text{Unrestricted model : } \widehat{\ln(gva)} = 0.0559 + 0.6743 \ln(captot) + 0.3291 \ln(labour)$$

(0.916)                      (0.185)                      (0.185)

$$-0.1088 y_{2008} + 0.0154 y_{2008} \times \ln(captot) - 0.0094 y_{2008} \times \ln(labour)$$

(2.32)                      (0.419)                      (0.418)

$$R^2 = 0.99394 \quad n = 34$$

$$\text{Restricted model : } \widehat{\ln(gva)} = -0.0690 + 0.6959 \ln(captot) + 0.311 \ln(labour) \quad R^2 = 0.99392 \quad n = 34$$

(0.200)                      (0.036)                      (0.042)

$$F = \frac{(R_{UR}^2 - R_R^2) / q}{(1 - R_{UR}^2) / (n - k)} = \frac{(0.99394 - 0.99392) / 3}{(1 - 0.99394) / (34 - 6)} = 0.0308$$

## 5.6 Testing structural changes

EXAMPLE 5.15 Another way to approach the question of wage determination by gender (file wage02sp)

Female equation

$$\ln(\text{wage}) = \beta_{11} + \beta_{21} \text{educ} + u$$

$$\widehat{\ln(\text{wage})} = 1.407 + 0.0566 \text{educ}$$

(0.042)                      (0.0041)

$$RSS = 104 \quad R^2 = 0.236 \quad n = 617$$

Male equation

$$\ln(\text{wage}) = \beta_{12} + \beta_{22} \text{educ} + u$$

$$\widehat{\ln(\text{wage})} = 1.739 + 0.0539 \text{educ}$$

(0.031)                      (0.0032)

$$RSS = 289 \quad R^2 = 0.175 \quad n = 1383$$

$$F = \frac{[RSS_P - (RSS_F + RSS_M)] / k}{(RSS_F + RSS_M) / (n - 2k)} = \frac{[433 - (104 + 289)] / 2}{(104 + 289) / (2000 - 2 \times 2)} = 102$$

The  $F$  statistic must be, and is, the same as in example 5.12.

## 5.6 Testing structural changes

EXAMPLE 5.16 Is the model of wage determination the same for different firm sizes? (file wage02sp)

$$\text{small} : \ln(\text{wage}) = \beta_{11} + \delta_{11} \text{female} + \beta_{21} \text{educ} + u$$

$$\text{medium} : \ln(\text{wage}) = \beta_{12} + \delta_{12} \text{female} + \beta_{22} \text{educ} + u$$

$$\text{large} : \ln(\text{wage}) = \beta_{13} + \delta_{13} \text{female} + \beta_{23} \text{educ} + u$$

$$H_0 : \begin{cases} \beta_{11} = \beta_{12} = \beta_{13} \\ \delta_{11} = \delta_{12} = \delta_{13} \\ \beta_{21} = \beta_{22} = \beta_{23} \end{cases} \quad H_1 : \text{No } H_0$$

$$\text{small} \quad \widehat{\ln(\text{wage})} = 1.706 - 0.249 \text{female} + 0.0396 \text{educ} \quad \text{RSS} = 121 \quad R^2 = 0.160 \quad n = 801$$

(0.034)            (0.031)            (0.0038)

$$\text{medium} \quad \widehat{\ln(\text{wage})} = 1.934 - 0.422 \text{female} + 0.0548 \text{educ} \quad \text{RSS} = 123 \quad R^2 = 0.302 \quad n = 590$$

(0.051)            (0.039)            (0.0046)

$$\text{large} \quad \widehat{\ln(\text{wage})} = 1.749 - 0.303 \text{female} + 0.0554 \text{educ} \quad \text{RSS} = 114 \quad R^2 = 0.273 \quad n = 609$$

(0.046)            (0.039)            (0.0044)

$$F = \frac{[RSS_P - (RSS_S + RSS_M + RSS_L)] / 2k}{(RSS_S + RSS_M + RSS_L) / (n - 3k)} = \frac{[393 - (121 + 123 + 114)] / 6}{(121 + 123 + 114) / (2000 - 3 \times 3)} = 32.5$$

# 5.6 Testing structural changes

EXAMPLE 5.17 Is the Pinkham model valid for the four periods? (file pinkham)

$$\begin{array}{ll}
 1907-1914 & sales_t = \beta_{11} + \beta_{21}advexp_t + \beta_{31} sales_{t-1} + u_t \\
 1915-1925 & sales_t = \beta_{12} + \beta_{22}advexp_t + \beta_{32} sales_{t-1} + u_t \\
 1926-1940 & sales_t = \beta_{13} + \beta_{23}advexp_t + \beta_{33} sales_{t-1} + u_t \\
 1941-1960 & sales_t = \beta_{14} + \beta_{24}advexp_t + \beta_{34} sales_{t-1} + u_t
 \end{array}$$

$$H_0 : \begin{cases} \beta_{11} = \beta_{12} = \beta_{13} = \beta_{14} \\ \beta_{21} = \beta_{22} = \beta_{23} = \beta_{24} \\ \beta_{31} = \beta_{32} = \beta_{33} = \beta_{34} \end{cases} \quad H_1 : \text{No } H_0$$

$$sales_t = \beta_1 + \beta_2 advexp_t + \beta_3 sales_{t-1} + u_t$$

$$1907-1914 \quad \widehat{sales}_t = 64.84 + 0.9149 advexp + 0.4630 sales_{t-1} \quad SSR = 36017 \quad n = 7$$

(603)
(1.025)
(0.425)

$$1915-1925 \quad \widehat{sales}_t = 221.5 + 0.1279 advexp + 0.9319 sales_{t-1} \quad SSR = 400605 \quad n = 11$$

(190)
(0.557)
(0.300)

$$1926-1940 \quad \widehat{sales}_t = 446.8 + 0.4638 advexp + 0.4445 sales_{t-1} \quad SSR = 201614 \quad n = 15$$

(112)
(0.115)
(0.0827)

$$1941-1960 \quad \widehat{sales}_t = -182.4 + 1.6753 advexp + 0.3042 sales_{t-1} \quad SSR = 187332 \quad n = 20$$

(134)
(0.241)
(0.111)

$$\widehat{sales}_t = 138.7 + 0.3288 advexp + 0.7593 sales_{t-1} \quad SSR = 2527215 \quad n = 53$$

(95.7)
(0.156)
(0.0915)

$$F = \frac{[SSR_p - (SSR_1 + SSR_2 + SSR_3 + SSR_4)] / 3k}{(SSR_1 + SSR_2 + SSR_3 + SSR_4) / (n - 4k)}$$

$$= \frac{[2527215 - (36017 + 400605 + 201614 + 187332)] / 9}{(36017 + 400605 + 201614 + 187332) / (53 - 4 \times 3)} = 9.16$$